

PERFORMANCE CONSULTANT SA

Conseil en ressources humaines

Credit Advisor

Our client:

An international private bank based in Geneva

Role & Responsibilities:

- Identifying, structuring, negotiating and underwriting new credit opportunities.
- Managing existing portfolios, developing appropriate recommendations for credit approval, ensuring compliance with documented covenants and financial reporting requirements.
- Managing existing portfolios, developing appropriate recommendations for credit approval, ensuring compliance with documented covenants and financial reporting requirements.
- Handle enquiries, provide guidance to business (RMs) in identifying, structuring suitable credit solutions to meet client's needs.
- Underwrite and execute both loan and derivatives structures, perform high quality analysis, due diligence and credit presentations.
- Maintains a thorough understanding of the content and aggregate risks within an assigned portfolio, trends and other KRIs.
- Recommend credit structure and assess risk.
- Develop and implement credit product marketing strategies, consistent with providing sound financial private banking advice and management of risk.
- In partnership with RMs team, provide a highly professional, competent and skilled service.

Profile:

- Have proven sales skills, understands what drives new business, and how to interact with clients and prospective clients to develop high quality lending opportunities.
- 2 to 5 years experience as a credit advisor within a finance industry.
- The following skills are required at the highest levels of excellence: credit analytics, interpersonal skills, portfolio management and risk management.
- Completion of formal credit training and/or experience in Lombard lending.
- French & English fluent

Required skills:

- High quality collaboration skills in a team-oriented environment
- Excellent presentation skills

Contract type: Temporary contract

Rate of activity: 100 %

Starting date: Immediately

We guarantee you to handle your application in total confidentiality

Consultant responsable du mandat : Mouhssine Moudrik
Ref : DM704119574