

PERFORMANCE
CONSULTANT SA

Conseil en ressources humaines

Investment Advisor M/F

Our client:

An international private bank based in Geneva

Role & Responsibilities:

We are seeking a highly experienced Cross-Asset Advisor, with strong background in Equities and Funds but also on Asset Allocation, Bonds, Structured Products, Forex and Hedge Funds to ensure successful promotion of investment ideas to the end clients and internal salesforces. You will ensure a close monitoring of success ratios as well as recommendation performances.

- Located in Geneva or Zurich, you will integrate a team that is responsible for Advisory activity on the following Wealth Management sites: Switzerland, Luxembourg, Germany, Middle East & Monaco. You will work closely with Product Specialists on all asset classes located in Head-Office and other main sites of Wealth Management. You will report to the Head of Advisory.
- Identify products, opportunities or thematic investments that match the clients' needs in line with the investment strategy views and the Product Specialists opinion.
- Participate to the definition of the potential interest for a specific investment idea
- Manage internal marketing presentations to the internal sales forces
- Monitor achievement ratio

Profile:

- Client Focused
- Communication Skills - Oral & Written
- Personal Impact/Ability to Influence
- At least 10 years experience
- Master degree or equivalent

Required skills:

- French & English
- IT Languages VBA
- Financial information Bloomberg
- MS Office Pack

Contract type: Permanent

Rate of activity: 100%

Starting date: ASAP

We guarantee you to handle your application in total confidentiality

Consultant responsable du mandat : Mouhssine Moudrik

Ref : JD8867283