

PERFORMANCE CONSULTANT SA

Conseil en ressources humaines

Relationship Manager - EMEA markets

Our client:

A top tier international private bank based in Geneva.

Role & Responsibilities:

- Participate in developing business relationships with existing clients and prospects
- Work in development and implementation of client relationships strategies
- Identify new business opportunities, monitor industry trends, competitor activity and individual client financial information
- Liaise/coordinate business opportunities with business lines products specialists to ensure seamless client coverage that is consistent with the Group.
- Monitor counterparty risk and coordinate with corporate credit group for new credit requests and renewals.

Profile:

- Undergraduate degree with major in Finance or MBA - CFA designation is an asset
- Significant experience in financial services focus in wealth management, Capital markets products, Private Equity and versed in financial advisory.
- Familiarity with Pensions plans/assets managers. The individual will have contacts with the sectors that will allow the individual to move vertically and horizontally within the hierarchical structure of the companies.
- Knowledge of global capital markets including derivatives as well investment banking & corporate Banking products
- Bilingualism (English & French), other language will be a must.

Required skills:

- Strong communication, organizational and analytical skills
- Professional team player who can excel in a fast paced challenging work environment.
- Confirmed solutions provider who can deliver results
- A reputation for integrity, attention to client's needs and, financial results.

Contract type: Permanent

Rate of activity: 100%

Starting date: ASAP

We guarantee you to handle your application in total confidentiality

Consultant responsable du mandat : Mouhssine Moudrik

Ref : MM1540583661