

**PERFORMANCE**  
**CONSULTANT SA**

Conseil en ressources humaines

# Investment Advisor

## Our client:

An international private bank based in Geneva

## Role & Responsibilities:

- Manage the marketing of investment ideas to Investment Managers (IM) and Relationship Managers (RM) within your Wealth Management scope (Switzerland, Luxembourg, Germany, Middle East, Monaco).
- Identify products, opportunities or thematic investments that match our clients' needs in line with our investment strategy views and our Product Specialists opinion.
- Manage internal marketing presentations to our internal sales forces
- Contribute and animate morning financial market calls to address main market events, expected developments and changes in product recommendation and coordinate Product Specialists for their interventions. Actively participate to specialist committees on funds, equities and asset allocation.
- Monitor products from previous campaigns. Regularly inform IMs & RMs on latest developments, material market information, meaningful changes, performances etc... Support IMs & RMs to update their clients through reporting or calls.
- Propose and drive projects to improve the quality of our services.
- Train and support junior team members.
- Monitor Advisory activity and ensure performances indicators are met

## Profile:

- Master Degree or equivalent in Finance, Economics or Business Management (> 4 years)
- **At least 3 to 5 years experienced as Cross-Asset Advisor**, with strong background in Equities and Funds but also on Asset Allocation, Bonds, Structured Products, Forex and Hedge Funds to ensure successful promotion of our investment ideas to our end clients and internal salesforces.
- Ensure a close monitoring of success ratios as well as recommendation performances.
- **French & English fluent**

## Required skills:

- Client Focused
- Strong Communication Skills
- Personal Impact/Ability to Influence

**Contract type:** Permanent

**Rate of activity:** 100%

**Starting date:** ASAP

**We guarantee you to handle your application in total confidentiality**

Consultant responsable du mandat : Mouhssine Moudrik

Ref : MM2032018606